# Discovering Your Career DNA



## "Dynamic Natural Abilities"



"Enhancing Your Career Counseling Intelligence"

**Lite Version** 

GET STARTED THINKING ABOUT YOUR FUTURE.

## You're invited

## Career Part



Lucky you! You're invited to a party at a friend's house this weekend. When you arrive, you see lots of your classmates. They all seem to be talking in small groups about different topics. As you walk around the room, listen to each group to see which one you want to join:

#### GROUP 1

Your friends in this group are talking about everything from sports to raising animals to fixing cars. Everyone in the group enjoys being outdoors and working with their hands, fixing and tinkering with things.

#### **GROUP 4**

At first you think this group is very loud, but then you realize they just all like to talk. Some of the students say they want to teach people what they know, others want to be on stage or in movies, while others want to work with people in the medical field.

#### **GROUP 2**

Everyone in this group is interested in watching, investigating, analyzing or solving problems. Some say they like science, others enjoy puzzles and computer games. They're definitely good at finding answers.

#### **GROUP 5**

Your friends in this group are "take charge" people who like to persuade others. They're definitely leaders, some are on the student council, and others say they want to own their own business or make a lot of money some day.

#### GROUP 3

This group of your friends is very creative. Some like to draw and paint, others enjoy doing innovative or unusual things. All of them enjoy using their imagination and creativity in unstructured situations.

#### **GROUP 6**

Even though this group is quieter than the others, you can tell that these students like to talk about how they keep things ordered and organized. Most of your friends in this group like working with numbers and data...and they're really good at it.

Which group do you decide to hang out with first? Write that group's number in the box on the right.

After 10 minutes, that group moves to the kitchen to get some snacks. So which group do you go to next? Write that group's number in the box on the right.

After 10 more minutes, you decide to chat with another group. Which one? Write that group's number in the box on the right.

GROUP #	
GROUP #	
GROUP #	

Using the KEY below, write the first letter of each of the groups you chose in order here.

These 3 letters in this order form your unique career code.

Then go to the career profiles at www.learnmoreindiana.org and enter your code to see information on careers that might interest you.

Group 1=Realistic Group

Group 2=Investigative Group

Group 3=Artistic Group

Group 4=Social Group

Group 5=Enterprising Group

Group 6=Conventional Group

Adapted from What Color is Your Parachute?, Richard Bolles, Ten Speed Press, utilizing the Holland Code career theory.

## GAMES YOU PLAY..... LEAD YOU TO FUTURE CAREER CHOICES

In each box, place a check mark next to the games you liked to play. Count and record the number of choices for each box. Your highest numbers represents your interests: R, I, A, S, E, or C. Record your 3 highest totals on the Career DNA Profile sheet.

#### Realistic Artistic Investigative Use a toy tool set Use a toy doctor set Play with PlayDoh or Lite Brite Play with a toy kitchen or Use a chemistry sets Draw, use crayons, markers grocery store Use a telescope Use finger paints, clay Build with Legos or blocks Find countries on a globe Sew or play with sticker books Play with animals Study the stars Read books Play with toy trucks Collect bugs Sing in a chorus or by yourself Play police or cowboy and Play scientist or astronaut Write stories Indians Play treasure hunt Play acting or theater Ride a bike Build rocket models Learn a language Play sports, jump rope Play a musical instrument Read instruction booklets Play red light, green light connected to game **Enterprising** Conventional Social Play with stuffed animals, Play grocery store Collect items such as trading cards Play group or team games, Play bank Organize a desk Play school Monopoly Arrange papers Teach someone to read or Play office or work Set up car wash write Sell lemonade from a stand Use a computer to enter numbers or Play nurse or doctor Play board games such as chess, words Play house store checkers Use a cash register Listen to a friend's story Complete puzzles Keep records Serve people or dolls food and • Go door to door to sell something File books away on a shelf drinks Lead others during a game Organize bedroom, hang posters, clean desk area Visit a friend who is sick Help others decide on what game Play with action figures, toy to play Count money armv men



Place a check mark in each of the task boxes in which you would enjoy doing for a period of time. Count up the number of items checked and place the total in the top right hand box of each section.

REALISTIC		R Total =
Are You:	Can You	Like To:
Practical	Fix electrical things	Tinker with mechanics
Athletic	Solve mechanical problems	Work outdoors
Straight forward	Pitch a tent	Be physically active
Mechanically inclined	Play a sport	Use your hands
A nature lover	Read a blueprint	Build things
Operate tools and machinery	Work on cars	Work on cars

INVESTIGATIVE		<b>I</b> Total =
Are You:	Can You	Like To:
Inquisitive	Think abstractly	Explore ideas
Analytical	Solve math problems	Use computers
Scientific	Understand physical theories	Work independently
Observant	Do complex calculations	Perform lab experiments
Precise	Use a microscope	Read scientific or technical magazines
Logical	Interpret formulas	Analyze data

ARTISTIC		A Total =
Are You:	Can You	Like To:
Creative	Sketch, draw, paint	Solve problems in original ways
Intuitive	Play a musical instrument	Read fiction, plays, poetry
Imaginative	Write stories, poetry, music, sing, act, dance	Use verbal abilities to speak, act, entertain
Innovative	Design fashions or interiors	Take photographs
An individualist	Use intuition	Express yourself creatively
Sensitive	Develop new ideas, approaches	Use visualization abilities

SOCIAL					S Total =
Are You:		Can You		Like To:	
	Friendly		Teach/train others		Work in groups
	Helpful		Express yourself clearly		Help people with problems
	Idealistic		Lead a group discussion		Participate in meetings
	Insightful		Mediate disputes		Do volunteer service
	Outgoing		Plan and supervise an activity		Work with young people
	Understanding		Cooperate well with others		Play team sports

ENTERPRISING		E Total =
Are You:	Can You	Like To:
Self-confident	Initiate projects	Make decisions affecting others
Assertive	Convince people to do things your way	Be elected to office
Sociable	Sell things or promote ideas	Win a leadership or sales award
Persuasive	Give talks or speeches	Start your own political campaign
Enthusiastic	Organize activities and events	Meet important people
Energetic	Lead a group	Organize and lead others

CONVENTIONAL		C Total =
Are You:	Can You	Like To:
Well organized	Work well within an organization	Follow clearly defined procedures
Accurate with details and numbers	Do a lot of paper work in a short time	Use data processing equipment
Interested in number crunching	Keep accurate records	Work with numbers
Methodical	Use a computer	Make charts, tables or graphs
Conscientious about facts	Write effective business letters	Be responsible for details
Efficient	Gather, organize and report data	Classify and organize information

CHOICE #1	CHOICE #2

CHOICE #3 \_\_\_\_\_

**RESULTS** 

## **CAREER DNA - PEOPLE, DATA, THINGS, IDEAS**

Do you prefer to work with data, people, or things? To some extent, every job requires you to use data (numbers, words, ideas or information), to be involved with people, or to handle things (tools, machines, vehicles, nature). However, most occupations emphasize one of these areas more than the other, so it is helpful for you to know which area you prefer working with the most. **Directions:** Read the statements under each of the three areas (DATA, PEOPLE, THINGS) and put a check next to the statement if you would like doing the activity described. Record your totals on the Career DNA Profile.

ork with calculators and computers to solve math problems.
ead small graphs or tables to answer questions or study a blueprint.
ort things and put them in their proper place, like working in a library.
erform math problems accurately, like figuring the price of an item.
easure things by reading scales or rulers, like weighing meat or measuring cloth.
etting or giving information, such as a newspaper reporter or a computer programmer.
pordinate and manage the work of others, like telling pilots when to land an airplane,
g how to make something, or scheduling a project.
esign and draw plans for things like buildings, machines, or electrical systems.
ook for evidence to solve problems, like diagnosing a disease or solving a crime.
nvestigate and explore the nature of the world through such areas as chemistry, forestry,
ogy, or biology.
Remember numbers or memorize information
Develop a budget for an office, company, or project.
ake inventory of supplies in a pantry or pharmacy.
nspect a store or supermarket.
Compare prices in a store or catalog and make purchases.
Research a topic in the library, organize and write a report.
Vork with statistics to do a study.
Keep financial records and files.
ople Preferences - Do You Like to
ake instructions or serve people, like a waiter/waitress or an airline attendant.
liaka naonia comtortania and cata lika haining children croce the etract or caring for
Make people comfortable and safe, like helping children cross the street or caring for
elderly.
elderly. Amuse people by performing in a skit or play.
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Amuse people by performing in a skit or play. Confront people who break rules, like arresting someone who has broken the law, or ecting students at school. Instruct people, like teaching children at school or training new workers. Sell things to people such as car insurance or a new project. Help other people make decisions and solve problems like helping them diet, get money in they lose their job, decide on a trip to take, or handle a difficult co-worker.
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Amuse people by performing in a skit or play. Confront people who break rules, like arresting someone who has broken the law, or ecting students at school. Instruct people, like teaching children at school or training new workers. Sell things to people such as car insurance or a new project. Help other people make decisions and solve problems like helping them diet, get money in they lose their job, decide on a trip to take, or handle a difficult co-worker. Treat or care for sick people in a hospital. Help handicapped persons do such things as learn to walk, read or talk.
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Amuse people by performing in a skit or play. Confront people who break rules, like arresting someone who has broken the law, or ecting students at school. Instruct people, like teaching children at school or training new workers. Sell things to people such as car insurance or a new project. Help other people make decisions and solve problems like helping them diet, get money in they lose their job, decide on a trip to take, or handle a difficult co-worker. Treat or care for sick people in a hospital. Help handicapped persons do such things as learn to walk, read or talk. Counsel and listen to people with emotional difficulties. Guide and advise people, like a lawyer or a minister. Work with a committee to decide on a new city program or solve a labor dispute. Coach an athletic team or tutor students. Supervise a group of people in an office.
Amuse people by performing in a skit or play. Confront people who break rules, like arresting someone who has broken the law, or ecting students at school. Instruct people, like teaching children at school or training new workers. Sell things to people such as car insurance or a new project. Help other people make decisions and solve problems like helping them diet, get money in they lose their job, decide on a trip to take, or handle a difficult co-worker.  Freat or care for sick people in a hospital. Help handicapped persons do such things as learn to walk, read or talk. Counsel and listen to people with emotional difficulties. Guide and advise people, like a lawyer or a minister.  Vork with a committee to decide on a new city program or solve a labor dispute. Coach an athletic team or tutor students. Supervise a group of people in an office. Influence someone to buy a new appliance or real estate.
Amuse people by performing in a skit or play. Confront people who break rules, like arresting someone who has broken the law, or ecting students at school. Instruct people, like teaching children at school or training new workers. Sell things to people such as car insurance or a new project. Help other people make decisions and solve problems like helping them diet, get money in they lose their job, decide on a trip to take, or handle a difficult co-worker. Treat or care for sick people in a hospital. Help handicapped persons do such things as learn to walk, read or talk. Counsel and listen to people with emotional difficulties. Guide and advise people, like a lawyer or a minister. Work with a committee to decide on a new city program or solve a labor dispute. Coach an athletic team or tutor students. Supervise a group of people in an office.

Things	Preferences - Do You Like to
	gs together to make something, like bread or cement.
	s together to build or make things, like furniture, gardens, or brick houses.
	chines and tools to repair things, like painting walls or putting glass in
0. Drive ar	d operate heavy equipment like, a bulldozer, tractor or truck.
	th hand tools like a saw, hammer or screwdriver to make or repair things.
	ngs in good working order by checking or repairing things like cars, r televisions.
	lans to make things like houses, books, or jewelry.
	care for animals.
5. Do skille	ed art work like draw cartoons, design clothes, or paint pictures.
	and use special skills like sewing clothes, cutting hair or cooking meals.
7. Fix com	puter equipment or medical testing machines.
l8. Operate	a camera or play an instrument.
	new machine or design a new house.
0. Monitor	equipment like tape recorders in a language laboratory.
	entific equipment to run laboratory tests.
	operate a vehicle like a steamship, car, bus, boat, or airplane.
3. Unload	supplies for a stock room.
4. Feed an	d empty automatic machines.
TOTAL O	F YOUR THINGS PREFERENCES
DEACL	PREFERENCES - Do you like to
DEAO L	
	te a room
5. Decora	te a room poem or story
5. Decora 6. Write a	
<ol> <li>Decora</li> <li>Write a</li> <li>Publish</li> </ol>	poem or story
<ol> <li>Decora</li> <li>Write a</li> <li>Publish</li> <li>Write ly</li> </ol>	poem or story a school yearbook or newspaper
<ol> <li>Decora</li> <li>Write a</li> <li>Publish</li> <li>Write ly</li> <li>Paint, d</li> <li>Play a r</li> </ol>	poem or story a school yearbook or newspaper rics or a rap raw, or watercolor musical instrument
<ol> <li>Decora</li> <li>Write a</li> <li>Publish</li> <li>Write ly</li> <li>Paint, d</li> <li>Play a r</li> </ol>	poem or story a school yearbook or newspaper rics or a rap raw, or watercolor
5. Decora 6. Write a 7. Publish 8. Write ly 9. Paint, d 60. Play a r 11. Invent a	poem or story a school yearbook or newspaper rics or a rap raw, or watercolor musical instrument
5. Decora 6. Write a 7. Publish 8. Write ly 9. Paint, d 60. Play a r 11. Invent a 22. Organiz	poem or story a school yearbook or newspaper rics or a rap raw, or watercolor musical instrument a new product re new clubs or activities
<ol> <li>Decora</li> <li>Write a</li> <li>Publish</li> <li>Write ly</li> <li>Paint, d</li> <li>Play a r</li> <li>Invent a</li> <li>Organiz</li> <li>Compo</li> </ol>	poem or story a school yearbook or newspaper rics or a rap raw, or watercolor musical instrument a new product re new clubs or activities
<ol> <li>Decora</li> <li>Write a</li> <li>Publish</li> <li>Write ly</li> <li>Paint, d</li> <li>Play a r</li> <li>Invent a</li> <li>Organiz</li> <li>Compo</li> <li>Design</li> </ol>	poem or story a school yearbook or newspaper rics or a rap lraw, or watercolor musical instrument a new product re new clubs or activities se music
5. Decora 6. Write a 7. Publish 8. Write ly 9. Paint, d 0. Play a r 1. Invent a 2. Organiz 3. Compo 4. Design 5. Read b	poem or story a school yearbook or newspaper rics or a rap raw, or watercolor musical instrument a new product re new clubs or activities se music a new house or clothing pooks, plays, poetry
5. Decora 6. Write a 7. Publish 8. Write ly 9. Paint, d 0. Play a r 1. Invent a 2. Organiz 3. Compos 4. Design 5. Read b 6. Work o	poem or story a school yearbook or newspaper rics or a rap raw, or watercolor musical instrument a new product re new clubs or activities se music a new house or clothing ooks, plays, poetry n crafts
5. Decora 6. Write a 7. Publish 8. Write ly 9. Paint, d 0. Play a r 1. Invent a 2. Organiz 3. Compo 4. Design 5. Read b 6. Work of 7. Take ph	poem or story a school yearbook or newspaper rics or a rap lraw, or watercolor musical instrument a new product te new clubs or activities se music a new house or clothing ooks, plays, poetry n crafts notographs
55. Decora 56. Write a 57. Publish 58. Write ly 59. Paint, d 50. Play a r 51. Invent a 52. Organiz 53. Compo 54. Design 55. Read b 56. Work of 57. Take ph 58. Design	poem or story a school yearbook or newspaper rics or a rap lraw, or watercolor musical instrument a new product re new clubs or activities se music a new house or clothing books, plays, poetry n crafts notographs a webpage
55. Decora 56. Write a 57. Publish 58. Write ly 59. Paint, d 50. Play a r 51. Invent a 52. Organiz 53. Compo 54. Design 55. Read b 66. Work of	poem or story a school yearbook or newspaper rics or a rap lraw, or watercolor musical instrument a new product re new clubs or activities se music a new house or clothing ooks, plays, poetry n crafts notographs a webpage bout ideas

Directions: 0	Go back a	and count the nur	nber of ch	eck marks you բ	out in each	area. T	ransfer yo	our totals b	elow.
DATA (C&I)	)	_ PEOPLE (S)		THINGS (R)		IDEAS (	(A)		

## What Are Your Top 3 Interests?

This is the original John Holland Code created in the 1950s. It is the same activity you find a NYS CareerZone <a href="http://www.nycareerzone.org/">http://www.nycareerzone.org/</a>

Realistic Doers  People who like to be active, like the outdoors, often athletic, enjoy working with tools and equipment.	Investigative Thinkers  People who enjoy math and science, like to use the mind to solve problems, enjoy games which require thinking.	Artistic Creators  People who express themselves through activities such as art, music, dance, writing, and acting.
Social Helpers  People who enjoy talking with other people, value relationships with friends and or family, have good listening skills.	Enterprising Persuaders  People who like to lead others and talk to others about doing things; have a natural ability to sell.  http://www.nycareerzone.org/	Conventional Organizers  People who like to organize and collect things, enjoy using a planner and are able to keep accurate records.

### What is your Holland Interest Code?

List your top 3 areas based upon the games you enjoyed playing.

CHOICE #1:	
CHOICE #2:	
CHOICE #3:	



## REALISTIC

#### The "Do-ers"



ARE YOU:	CAN YOU:	LIKE TO:
practical athletic traightforward/frank nechanically inclined nature lover hrifty surious about the physical world table oncrete eserved elf-controlled ndependent subitious ystematic persistent	fix electrical things solve electrical problems pitch a tent play a sport read a blueprint plant a garden operate tools and machinery	tinker with machines/vehicles work outdoors use your hands be physically active build things tend/train animals work on electronic equipment

#### **HOBBIES:**

Refinishing furniture Growing plants/flowers Playing sports Hunting/fishing Woodworking Coaching team sports **Building models** Repairing cars, equipment, etc. Target shooting Landscaping Taking exercise classes

#### **GAMES:**

- Toy tool sets
- Toy kitchen and grocery store sets
- Erector sets, Lincoln logs,
- Legos
- Tonka toy trucks
- · Inventor sets, models
- Learning/computer games
- Video games
- Action figures, toy army men
- Brayer model horses
- · Playing sports

Aerospace Physiologist (RSE) Air-Conditioning Mechanics (RIE) Aircraft Mechanic (RIE) Appliance Mechanics (RIE) Aquaculturist (REI) Architectural Drafter (RCI) Automobile Body Repairer (RIE) Automotive Engineer (RIE)

Automobile Mechanic (RIÉ) Baker/Chef (RSE) Bookbinder (RES) Bricklayer (RSE)

Busdriver (RES) Butcher (RSE) Carpenter (RCI)

Cement Worker and Terrazzo Worker (REC)

Cook/Chef (RSE) Compositor (RSI) Computer Technician (RIC) Construcion Worker (REC) Corrections Officer (RES) Dental Assistant (RÈS)

Dental Laboratory Technician (REC)

Dental Technician (REI) Diesel Mechanic (REI) Drafter (RCI) Electrical Engineer (RIE) Electrician (REI) Electroplater (R)

Excercise Careers (RES) Farm Equipment Manager (RES)

Farmer (RIS) Farm Manager (RES) Firefighter (RES)

Fish Hatchery Manager (RES) Floral Designer (RAE) Forester (RIS)

Furnace Installer (RES)

Geodetic Surveyor (RIE) Glazier (RES) Groundskeeper (RCE) Industrial Supervisor (REI)

Instrument Repair and Maintainence (RIE)

Jeweler (REC)

**CAREER POSSIBILITIES (Holland Code):** 

Laboratory Technician (RIE) Line Installer (RSE) Logger (RES) Machinist (RIE)

Maintenance Repairer (RES) Mechanical Engineer (RIS) Metallurgical Technician (RIS) Oceanographer (RIE) Optician (REI)
Painter (RES) Petroleum Engineer (RIE)

Plumber (REI) Practical Nurse (RSE) Printing Press Operator (REI) Property Manager (RES) Quality Control Manager (RSE) Radio/T.V. Repair (REI)

Sailor (REC)

Sheet Metal Worker (R) Structural Steelworker (REI)

Tailor (RES)

Tool and Die Maker (RIE) Truck Driver (RSE) Upholsterer (RCS) Watchmaker (REC) Water Quality Specialist (REI)

Welder (RES) Woodworking (RAE)

## **INVESTIGATIVE**

The Thinkers"



ARE YOU:	CAN YOU:	LIKE TO:
inquisitive analytical scientific observant precise scholarly cautious intellectually self-confident introspective reserved broad-minded independent logical complex curious	think abstractly solve math problems understand scientific theories do complex calculations use a microscope or computer interpret formulas	explore a variety of ideas use computers work independently perform lab experiments read scientific or technical journals analyze data deal with abstractions do research be challenged
HOBBIES:	CAREER POSSIBIL	_ITIES(Holland Code):
Book club Astronomy Crossword puzzles/board games Preservation of endangered species Computers Visiting museums Collecting rocks, stamps, coins, etc. Amateur Radio Recreational flying  GAMES:  Toy doctor set Chemistry sets Telescope Constellation globes, Archaeology/dino dig sets Bug collecting Ant farms Fossil making kit Scavenger hunts	Actuary (ISE) Agronomist (IRS) Anesthesiologist (IRE) Archeologist (IRE) Biochemist (IRE) Biologist (ISR) Cardiopulmonary Technician (IRE) Cartographer (IRE) Chemical Engineer (IRE) Chemical Technician (IRE) Chemist (IRE) Chiropractor (ISR) Civil Engineer (IRS) Computer Engineer (IRC) Computer Programmer (IRC) Computer Systems Analyst (IER) Dentist (ISR) Ecologist (IRE) Economist (ISA) Electrical Engineer (IRE) Geographer (IRE) Geologist (IRE) Hazardous Waste Technician (IRS) Horticulturist (IRS)	Industrial Arts Teacher (IER) Management Consultant (ICR) Marketing Research Analyst (IAS) Mathematician (IER) Medical Lab Technologist (IRE) Medical Technologist (ISA) Meteorologist (IRS) Nurse Practitioner (ISA) Pharmacist (IES) Physician, General Practice (ISE) Physician Assistant (ISA) Psychologist (ISA) Research Analyst (IRC) Software Engineer (IRE) Statistician (IRE) Technical Writer (IRS) Veterinarian (IRS) Web Site Developer (IRE)

## ARTISTIC The "Creators"



ARE YOU:	CAN YOU:	LIKE TO:
creative intuitive imaginative innovative unconventional emotional independent expressive original introspective impulsive sensitive courageous open complicated idealistic nonconforming	sketch, draw, paint play a musical instrument write stories, poetry, music sing, act, dance design fashions or interiors	attend concerts, theatres, art exhibits read fiction, plays, and poetry work on crafts take photographs express yourself creatively deal with ambiguous ideas
HOBBIES:	CAREER POSSIBILITIES(Holland Code):	
Photography Performing Writing stories, poems, etc. Desktop publishing Sewing Taking dance lessons Visiting art museums Designing sets for plays Travel Playing a musical instrument Homemade crafts Painting Speaking foreign languages	Actor/Actress (AES) Advertising Art Director (AES) Advertising Manager (ASE) Architect (AIR) Clothing/Fashion Designer (ASR) Copywriter (ASI) Dancer (AES) Choreographer (AER) Drama Teacher (ASE) English Teacher (ASE) Fashion Illustrator (ASR) Furniture Designer (AES)	
• PlayDoh • Lite Brite • Drawing • Crayons, markers • Finger paints • Sticker books • Stenciling • Sewing	Graphic Designer (AES) Interior Designer (AES) Journalist/Reporter (AS Landscape Architect (AS Medical Illustrator (AIE Museum Curator (AES) Music Teacher (AES) Musician (AER) Photographer (AES) Website designer (AIE) Writers/Editors (ASI)	SE) IR)



## COCTAI

ARE YOU:	CAN YOU:	LIKE TO:
friendly helpful idealistic insightful outgoing understanding cooperative generous responsible forgiving patient empathic kind persuasive	teach/train others express yourself clearly lead a group discussion mediate disputes plan and supervise an activ cooperate well with others	work in groups help people with problems participate in meetings do volunteer work work with young people play team sports serve others
HOBBIES:	CAREER POSSIBILITIES(Holland Code):	
Volunteering with social action groups Writing letters Joining campus or community organizations Helping others with personal concerns Meeting new friends Attending sporting events Caring for children Religious activities Going to parties Playing team sports	Air Traffic Controler (SER) Athletic Trainer (SRE) Chaplain (SAI) City Manager (SEC) College Professor (SEI) Community Planner (SEA) Counseling Psychologist (SIA) Counselor/Therapist (SAE) Cosmetologist (SEA) Cruise Director (SAE) Dental Hygienist (SAI) Detective (SER) Dietician (SIE)	Rabbi(SAI) Nurse/Midwife (SIR) Occupational Therapist (SRE) Paralegal (SCE) Park Naturalist (SEI) Personnel Recruiter (SEC) Personnel, Training, and Labor Relations Specialist(SEC) Physical Therapist (SIE) Physical Therapy Aide (SIR) Police Officer (SER) Preschool Worker (SEA) Professional Athlete (SRC) Probation and Parole Officer (SIE)
<ul> <li>GAMES:</li> <li>Playing with dolls (Barbie, Cabbage Patch, etc.)</li> <li>Stuffed animals, group/team games,</li> <li>Play school,</li> <li>Teach someone to read or write</li> <li>Girl/Boy Scouts</li> <li>Play acting/theater</li> <li>Play nurse, doctor</li> </ul>	Elementary School Teacher (SEC) Executive House Keeper (SCE) Family and Consumer Scientist (SAE) Hairstylist (SER) High School Teacher (SAE) Historian (SEI) Home Economist (SEA) Home Economics Teacher (SAE)	Public Health Educator (SEA) Radiological Technologist (SRI) Real Estate Appraiser (SCE) Recreation Director (SER) Recreational Therapist (SEC) Registered Nurse (SIA) Relocation Counselor (SAE) Retirement Counselor (SAE) School Counselor (SAE) School Principal- Administrator(SEI)

Homemaker (S) Hospital Administrator (SER) Ind./Organizational Psychologist (SEI) Insurance Claims Examiner (SIE) Librarian (SAI) Mail Carrier (SRC) Medical Assistant (SCR) Medical Record Administrator (SIE) Minister (SAI) Priest(SAI)

Secondary School Teacher(SAE) Social Worker (SEA) Sociologist(SIA) Special Education Teacher (SEC) Speech Pathologist (SAI) Teacher's Aid (SIC) Business Teacher(SAE) Ticket Agent (SCE) Vocational Agricultural Teacher(SEC) Vocational-Rehab. Counselor(SEC) X-Ray Technician (SRI)

## ENTERPRISING The "Persuaders"



ARE YOU:	CAN YOU:	LIKE TO:
self-confident assertive sociable persuasive enthusiastic energetic adventurous popular impulsive ambitious inquisitive agreeable talkative extroverted spontaneous optimistic	initiate projects convince people to do things your way sell things or promote ideas give talks or speeches organize activities lead a group persuade others	make decisions affecting others be elected to office win a leadership or sales award start your own service or business campaign politically meet important people have power or status

#### **HOBBIES:**

Discussing Politics Reading Business Journals Watching the Stock Market Attending Meetings and Conferences Selling Products Leading Campus of Community Organizations Operating a Home Business

#### GAMES:

- Play grocery store
- Play bank
- Monopoly
- Set up car wash
- Sell lemonade from a stand

Play board games such as chess, checkers,

#### **CAREER POSSIBILITIES(Holland Code):**

Advertising, marketing, and public relations managers (ESA) Advertising Sales Representative (ESR) Automobile Sales Worker (ESR) Financial Planner (ESR) Barber/Hairdresser (ESR) Bartender (ERC) Benefits Manager (ESA) Financial Manager (ESA) Buyer (ESA) Computer Operator (ESI)

Credit Analyst (EAS)

Credit Manager (ERS) Dental Assistant (E) Educational - Training Manager (EIS) **Educational Administrator** (ESA) Emergency Medical Technician (ESI) Flight Attendant (ESA) Food Service Manager (ESI) Foreign Service Officer (ESA) Funeral Director (ESR) Health Services Manager (ECR) Hotel Manager (ESR) Housekeeper (ESR)

Industrial Engineer (EIR) Insurance Adjuster (ESR) Insurance Agent (ECS) Interpreter (ESA) Journalism (EAS) Lawyer/Attorney (ESA) Manufaturer's Representative (ESA) Office Manager (ESR) **Public Relations** Representative (EAS) Real Estate Agent (ESR) Restaurant Manager (EAS) Retail Sales Person (ESR) Retail Store Manager (ESR) Sales Manager (ESA) Sales Representative (ERS) Social Service Director (ESA) Stockbroker (ESI) Tax Accountant (ECS) Traffic Clerks (ESC) Travel Agent (ECS) Urban Planner (ESI)

## CONVENTIONAL The Organizers"



ARE YOU:	CAN YOU:	LIKE TO:
well-organized accurate numerically inclined methodical conscientious efficient conforming orderly practical thrifty systematic structured polite ambitious obedient persistent	work well within a system do a lot of paper work in a short time keep accurate records use a computer terminal write effective business letters	follow clearly defined procedures use data processing equipment work with numbers type or take shorthand be responsible for details collect or organize things
HOBBIES:	CAREER POSSIBILITI	ES(Holland Code):
Collecting memorabilia Arranging and organizing household or workshop, etc. Playing computer or card games Collecting any related objects Keeping club or family records and files Reading home magazines Studying tax laws Practicing Clutter's Last Stand Writing family history	Accountant (CSE) Accounting Clerk and Bookkeeper (CSR) Administrative Assistant (ESC) Bank Teller (CSE) Budget Analyst (CER)	Financial Analyst (CSI) Insurance Adjuster (CSE) Insurance Underwriter (CSE) Internal Auditor (ICR) Key Punch Operator (CSE) Kindergarten Teacher (CSE) Legal Secretary (CSA) Library Assistant (CSE) Medical Records Technician
GAMES:  • Collect baseball cards  • Organize desk, books,  • Arrange papers  • Play office	Building Inspector (CSE) Business Teacher (CSE) Cashier (CSE) Catalog Librarian (CSE) Clerk (CSE) Computer Operator (CSR) Cost Accountant (CES) Court Reporter (CSE) Customs Inspector (CEI) Data processing worker (CPI)	Medical Records Technician (CSE) Medical Secretary (CES) Safety Inspector (RCS) Service Station Attendent (CER) Tax Consultant (CES) Telephone Operator (CSE) Typist (CES)



(CSR)

File Clerk (CSE)

Data processing worker (CRI) Electronic Mail Technician

## **APPLICATION OF YOUR CAREER DNA**

## **HOLLAND CODE and HIGH SCHOOL COURSES and CLUBS**

R

## Technology, Family Consumer Science, Physical Education

## Family Consumer Sciences

Baking Chef's Choice International Foods

#### Health

First Aid, CPR Health

Sports Medicine

## CAREER/TECH CENTER:

Culinary Arts Cosmetology

## **Technology**Aerospace and Flight

Architecture Drawing
Automotive
Basic Electricity
Computer Networking
Construction Materials and Wood
Engineering
Graphic Communications
High Tech Computers
Small Engine Repair

#### **CAREER/TECH CENTER:**

Auto Body Repair/Technology Aviation Science/Aircraft Pilot Carpentry Computer Networking Construction Electricity Drafting/Computer Aided (CAD) Heating/Air Conditioning (HVAC) Horse Care

Horticulture/Landscaping Outdoor Equipment Technology Veterinary Assisting Welding

#### Clubs

Baseball Intramurals
Basketball Intramurals
Earth & Outdoors Club
Ecology Club
Indoor Soccer
Lacrosse Intramurals
Marine Biology Club
Robotics Club
Self Defense Club
Stage Crew

Technology Honor Society

Varsity Club

Volleyball Intramurals Weight Training

## Science, Psychology, Health, Math

## **Science** Biology

Chemistry
Earth Science
Environmental Science
Forensic Science
Marine Science
Physics

#### **CAREER/TECH CENTER:**

Medical Assisting Medical Laboratory Nurse Assisting

#### Math

Algebra, Geometry
Calculus
Computer Science
Computers: Visual Basic
Programming for the Web
Statistics
Trigonometry

#### Clubs

Biology club
Chemistry Club
Chess Club
Earth Science Club
Journalism Club
Law Club
Math Science Technology
Club
Literary Club
Physical Sciences
Olympiad
Physics Olympiad
Science Olympiad



## Art, Music, Language, English

Art

Advertising Design 1 and 2

Cartooning
Ceramics
Drawing 1 and 2
Fashion Illustration
Film History and Critique

Filmmaking
Media Arts
Painting 1 and 2
Photography
Sculpture
Studio in Art
Studio in Crafts
Studio in Great Artists
Video Portfolio
Video Production

**CAREER/TECH CENTER:** 

Advertising Art

Fashion Merchandising/Design

Floral Arts Photography Printing

Video Production

Music

Concert Band Concert Choir Orchestra Symphonic Band Theory of Music

Language

American Sign Language I and II

French German Italian Spanish

**English** 

English 9, 10, 11, 12

American and British Literature

Creative Writing Debating

Fundamentals of Acting

Journalism Public Speaking Shakespeare Clubs

Brass Quintet

Chamber Music/Fiddle Club

Creative Spotlight

Dancin'

Art Club

German Honor Society
Italian Club/Honor Society

Jazz Band

Living Theater 2000 Magic: The Gathering National Art Honor Society

National French Honor Society National Media Arts H. S.

Photography Club Show Choir

Spanish Honor Society

Stage Band

Thespian Troupe 2035 Tournament of Plays

Winter Drama Producer/Director

S

## **Business, Social Studies, Family Consumer Sciences**

Business	Social Studies	Clubs
Accounting	Anthropology	Debating Team
Business Law	Criminal Justice	DECA
Business Presentations	Economics	General Student Association
Career Planning	Holocaust	Habitat for Humanity
Fashion Apparel and	Law & Judicial Processes	HIV Peer Educators' Club
Accessories	Participating in Government	Interact
Fashion Marketing	Practical Law	Key Club
Financial Planning	Psychology	Multicultural Club
Intro to Business	Radio Broadcasting	On Target/Positive Edge
Marketing and Advertising	Sociology	Radio Broadcasting
Sports Management	Trial Proceedings	Renaissance Club
Sports Marketing	Wars	S.A.D.D.
Wall Street I and II	Family Consumer Sciences	School of Business
	Child Dayalanmant	

Care

Travel & Tourism

Child Development

Early Childhood and Nursing

Interior Decorating

Parenting
Relationships



## **Business, Social Studies, Math**

Business	Social Studies	Clubs
Accounting	Anthropology	
Business Computer Apps.	Criminal Justice	Freshman Class Council
Business Law	Economics	Investment Club
Business Presentations	Holocaust	Junior Class Council
Career Planning	Law & Judicial Processes	Model UN
Cooperative Work Experience	Participating in Government	Senior Class Council
Desktop Publishing	Practical Law	Sophomore Class Council
Fashion Apparel and	Psychology	DECA
Accessories	Radio Broadcasting	
Fashion Marketing	Sociology	
Financial Planning	Trial Proceedings	
Intro to Business	Wars	
Marketing and Advertising	Math	
Sports Management	Algebra	
Sports Marketing	Calculus	
Wall Street I and II	Computer Science	
Wall Officer Faria II	Computers: Visual Basic	
	Geometry	
	Programming for the Web	
	Statistics	
	Trigonometry	



## **Business, Math**

Business	Math	Clubs
Accounting		
Business Computer Apps.	Algebra	Academic Quiz Bowl
Business Law	Calculus	Math Team
Business Presentations	Computer Science	National Mathematics H.
Career Planning	Computers: Visual Basic	S.
Cooperative Work Experience	Geometry	
Desktop Publishing	Programming for the Web	
Fashion Apparel and	Statistics	
Accessories	Trigonometry	
Fashion Marketing		
Financial Planning		
Intro to Business		
Marketing and Advertising		
Sports Management and		
Marketing		
Wall Street I and II		

#### MATCH YOUR INTERESTS TO INTERNSHIP CHOICES

What you do as an intern and where you intern increases the value of the experience!

Internships can be either a paid or non-paid experience.

#### Realistic Investigative Artistic Interning with a... Interning with a... Interning with... Auto dealership Hospital Advertising firm Medical lab Construction company Art gallery Computer company Doctor's office Museum Civil or Mechanical Engineering Veterinary office Sign company firm Software company Local newspaper's art/layout Architect department. Engineering firm – electrical or Security company computer Art supply store Manufacturing company Environmental firm Theatre or dance group Film or video company Landscaping company Local newspaper, Restaurant Camp – arts and crafts or drama group. Camp – reading group Florist Summer police academy. Volunteering at the fire department. Camp – sports leader Conventional Enterprising Interning with a .... Interning with a .... Interning with a .... Camp - counselor Business owner Library Child care or school Government agency Accountant Bank or financial company. Data Processing/computer firm Retail sales store Human Resources Department Law office Law office Community Relations Dept. Marketing company Doctor's office/Medical records Receptionist in an office Insurance company Camp Office Camp – event planner

### 2 and 4 YEAR COLLEGE MAJORS BASED UPON HOLLAND CODE

HOLLAND CODE	2 YEAR COLLEGE MAJORS	4 YEAR COLLEGE MAJORS
People who have athletic or mechanical ability, prefer to work with objects, machines, tools, plants or animals, or to be outdoors.  Do you like to: tinker with machines/vehicles, work outdoors, use your hands, be physically active, build things, tend/train animals, work on electronic equipment.	<ul> <li>Fire Protection Technology</li> <li>Fitness Special</li> <li>Physical Therapist Assistant</li> <li>Computer Technology</li> <li>Computer Science</li> <li>Criminal Justice: Police Option</li> <li>Engineering &amp; Technology:</li> <li>Architectural Technology</li> <li>Construction Technology</li> <li>Automotive Service Specialist</li> <li>Horticulture</li> <li>Floriculture Option</li> <li>Landscape Development</li> <li>Manufacturing</li> </ul>	<ul> <li>Architectural Technology (RIE)</li> <li>Civil Engineering Technology (RIC)</li> <li>Computer Network Administration (RIC)</li> <li>Computer Software Specialist (IR)</li> <li>Construction Engineering Technology (REC)</li> <li>Drafting &amp; Design Technology (RIE)</li> <li>Electrical Engineering Technology (RIE)</li> <li>Electronics Engineering Technology (RIS)</li> <li>Engineering Technology (RCI)</li> <li>Law Enforcement Technology (RIS)</li> <li>Mechanical Engineering (RIS)</li> <li>Mechanical Engineering Technology (RIE)</li> <li>Supply Chain Management (RES)</li> </ul>
INVESTIGATIVE  "The Thinkers"  People who like to observe, learn, investigate, analyze, evaluate or solve problems.  Do you like to: explore a variety of ideas use computers, work independently, perform lab experiments, read scientific or technical journals, analyze data deal with abstractions, do research be challenged.	<ul> <li>Medical Assisting</li> <li>Nursing</li> <li>Occupational Therapy Assistant</li> <li>Ophthalmic Dispensing</li> <li>Veterinary Science Technology</li> <li>Science Laboratory Technology</li> <li>American Sign Language</li> <li>Interpreter American Sign Language Sequence for the Deaf Dietetic Technician</li> <li>Software Specialist</li> <li>Electrical Engineering Technology</li> <li>Aero, Civil and Mech. Engineering Sequence</li> <li>Chemical Engineering</li> <li>Health Information Technology</li> <li>Psychology—Liberal Studies</li> </ul>	<ul> <li>Anthropology (IRE)</li> <li>Asian Studies (IEA)</li> <li>Bioengineering (IRE)</li> <li>Biology (IAR)</li> <li>Cardiovascular Technology (ISR)</li> <li>Chemical Engineering (IRE)</li> <li>Chemical Technology (IRS)</li> <li>Chemistry (IRE)</li> <li>Civil Engineering (IRE)</li> <li>Computer Science &amp; Engineering (IRE)</li> <li>Economics (IAS)</li> <li>Electrical Engineering (IRE)</li> <li>Engineering Physics (IRE)</li> <li>Environmental Sciences (IR)</li> <li>Environmental Studies (IER)</li> <li>Foreign Languages (ISA)</li> <li>Geology (IRE)</li> <li>Geography &amp; Planning (IRE)</li> <li>Industrial Engineering Technology (IRE)</li> <li>International Studies (IEA)</li> <li>Linguistics (IAS)</li> <li>Math Education (IRE)</li> <li>Mathematics &amp; Computer Science Education (IRE)</li> <li>Medical Assisting Technology (ISA)</li> <li>Nursing (all programs) (SAC)</li> <li>Pharmacy (IES)</li> <li>Physics (IRE)</li> <li>Pre-Medicine (IS)</li> <li>Pre-Dentistry (IRS)</li> <li>Pre-Veterinary Medicine (IRS)</li> <li>Sociology (IES)</li> <li>Women's and Gender Studies (IS)</li> </ul>

HOLLAND CODE	2 YEAR COLLEGE MAJORS	4 YEAR COLLEGE MAJORS
ARTISTIC  "The Creators"  People who have artistic, innovating or intuition abilities and like to work in unstructured situations using their imagination and creativity.  Do you like to: attend concerts, theatres, art exhibits, read fiction, plays, and poetry, work on crafts, take photographs, express yourself creatively, deal with ambiguous ideas.	<ul> <li>Communications and Media Arts</li> <li>Journalism</li> <li>Fine Arts</li> <li>Photographic Imaging</li> <li>Radio and Television Production</li> <li>Technical Communication</li> <li>Performing Arts: Drama</li> <li>Performing Arts: Music</li> <li>Graphic Design</li> <li>Interior Design</li> </ul>	<ul> <li>Art (AES)</li> <li>Art Education (ASE)</li> <li>Art History (AIS)</li> <li>English (A)</li> <li>English Education (ASE)</li> <li>Foreign Language Education (AIE)</li> <li>Humanities (A)</li> <li>Library-Media Education (SAI)</li> <li>Music (ASC)</li> <li>Music Education (AES)</li> <li>Philosophy (AI)</li> <li>Theatre (AES)</li> <li>Dance (AR)</li> <li>Film/Video (AER)</li> </ul>

HOLLAND CODE	2 YEAR COLLEGE MAJORS	4 YEAR COLLEGE MAJORS
SOCIAL "The Helpers"  People who like to work with people to enlighten, inform, help.  Do you like to: work in groups, help people with problems, participate in meetings, do volunteer work, work with young people, play team sports, serve others.	<ul> <li>Travel &amp; Tourism</li> <li>Human Resources Mgmt. Sequence</li> <li>Community Service Assistant</li> <li>Early Childhood Education</li> <li>Recreation Leadership</li> <li>Community/Outdoor Recreation</li> <li>Therapeutic Recreation Sequence</li> <li>Sociology/Anthropology</li> <li>Chemical Dependency Counseling</li> </ul>	<ul> <li>American Studies (SEI)</li> <li>Athletic Training (SRE)</li> <li>Career &amp; Technical Education (SEA)</li> <li>Community Health Education (SEA)</li> <li>Correctional Technology (SER)</li> <li>Criminal Justice (SIE)</li> <li>Elementary Education (SAE)</li> <li>Emergency Medical Science Technology (RSI)</li> <li>Health &amp; Human Performance Education (SEA)</li> <li>European Studies (SEI)</li> <li>Exercise Studies (SIR)</li> <li>History (SEI)</li> <li>Institutional Health Care (SER)</li> <li>International Relations (SIE)</li> <li>Kinesiotherapy (SIE)</li> <li>Latin American Studies (SEI)</li> <li>Middle East Studies (SEI)</li> <li>Mental Health Technology (SEA)</li> <li>Physical Education (SR)</li> <li>Physical Therapy (SIE)</li> <li>Political Science &amp; Public Administration (SEC)</li> <li>Psychology (SIA)</li> <li>Public Administration (SEC)</li> <li>Recreation &amp; Leisure Studies (SAE)</li> <li>Science Education (SIR)</li> <li>Social Service (SCE)</li> <li>Social Studies Education (SIE)</li> <li>Social Work (SEA)</li> <li>Speech Language Pathology (SI)</li> <li>Special Education (SEC)</li> <li>Therapeutic Recreation (SEC)</li> </ul>

HOLLAND CODE	2 YEAR COLLEGE MAJORS	4 YEAR COLLEGE MAJORS
HOLLAND GODE		
ENTERPRISING "The Decision Makers"  People who like to work with people, influencing, persuading, performing, leading or managing for organizational goals or economic gain.  Do you like to: make decisions affecting others, be elected to office win a leadership or sales award start your own service or business campaign politically, meet important people, have power or status	<ul> <li>Accounting</li> <li>Business Administration</li> <li>Business Management</li> <li>Management Sequence</li> <li>Finance Sequence</li> <li>Insurance Sequence</li> <li>Real Estate Sequence</li> <li>Banking Sequence</li> <li>Marketing Sequence</li> <li>Restaurant Management</li> <li>Office Management</li> <li>Retail Business Management</li> </ul>	<ul> <li>Business Administration (ESC)</li> <li>Business Management Technology (ESC)</li> <li>Electronic Commerce (ERC) Entrepreneurship/Family &amp; Small Business (ESR)</li> <li>Finance (ESC)</li> <li>Human Resource Management (ES)</li> <li>Industrial Engineering (EIR)</li> <li>International Business (ES)</li> <li>Management (ESC)</li> <li>Marketing (ES)</li> <li>Marketing &amp; Sales Technology (ES) Operations Management (ESR)</li> <li>Organizational Development/Management (ES)</li> <li>Pre-Law (ESA)</li> <li>Professional Sales ES)</li> <li>Public Affairs &amp; Community Services (ESA) Purchasing (ESR)</li> <li>Real Estate Technology (ESR)</li> <li>Urban Studies (ESI)</li> </ul>
CONVENTIONAL  "The organizers"  People who like to work with data, have clerical or numerical ability, carry out tasks in detail or follow through on others' instructions.  Do you like to: follow clearly defined procedures, use data processing equipment, work with numbers, type or take notes, be responsible for details, collect or organize things	<ul> <li>Paralegal Studies</li> <li>Office Technologies-Admin. Assistant</li> <li>Executive Sequence</li> <li>Legal Sequence</li> <li>Information Processing Sequence</li> <li>Computer Information Systems</li> <li>Medical Records</li> <li>Food Service Administration</li> </ul>	<ul> <li>Accounting (CSI)</li> <li>Administrative Office Technology (all) (CSE)</li> <li>Data Processing (CSE)</li> <li>Financial Services (CES)</li> <li>Information Systems (CES)</li> <li>Information Services and Support (CER)</li> <li>Legal Assisting/Pre-Law Studies (CSE)</li> <li>Paralegal Studies (SEC)</li> <li>Secretarial Technology (CSE)</li> <li>Spanish &amp; Legal Assisting (CSI)</li> <li>Transportation Management Technology (CSE)</li> <li>Accounting Technology (CSI)</li> </ul>

#### USING ONET TO FIND THE CAREER DNA OF JOB TITLES

http://www.onetonline.org/find/

The U.S. Department of Labor has analyzed 95% of the job titles we have in our corporate world. Their analysis included: Tasks, tools and technology, knowledge, skills, abilities, work activities, education, values and INTERESTS! The magic of this career counseling method is the connection between Career DNA and every job title. If you know your Career DNA, you can identify suitable job titles which will match your interests. Or, if you are curious and want to know what the Career DNA is for a particular occupation, you can search for the answer.

You can also match, courses, clubs, work-based learning experiences, college majors, and military choices. The Career DNA is the key to career decision making. This system is available for K-12, post-secondary, adults and retirees.

For example, Joe and Harry both are carpentry students. At the end of the training program, Joe is not sure he has chosen the correct career field. Harry is very excited that he has chosen carpentry.

If Joe had taken the Career DNA assessment, we would have discovered that Joe's Career DNA is **ECS**. Harry's Career DNA assessment is **RCI** Using ONET to research the various job titles in the carpentry field, which job is Joe more suited for based upon his Career DNA?

Career DNA	ONET JOB TITLES
RC	Carpenter Assistant, Installer; Carpenter Helper; Carpenter's Helper; Carpenter/Labor; Carpentry; Drywall Hanger, Framer; Form Setter; Form Setter/Driver; Framing and Hanging; Hanger
RCI	Carpenter, Lead Carpenter, Assembler, Finish Carpenter, Construction Worker, Custom Stair Builder, Installer, Production Worker, Trim Carpenter, Concrete Carpenter
ERC	Concrete Foreman, Construction Area Manager, Construction Foreman, Construction Manager, Construction Superintendent, General Contractor, Job Superintendent, Project Executive, Project Manager, Project Superintendent
ARI	Intern Architect, Drafter, Architect, Draftsman, Architectural Designer, Architectural Drafter, Architectural Intern, Project Manager, Architectural Draftsman, CAD Technician (Computer-Aided Design Technician)
CE Estimator, Cost Estimator, Estimator Project Manager, Project Manager, Constructions Cost Analyst, Design Consultant, Operations Manager, Sales Engineer	
Al Architect, Project Architect, Project Manager, Architectural Project Manager, Principal, Architect	
EC	Sales Representative, Account Manager, Sales Manager, Inside Sales Representative, Account Development Manager, Account Executive, Channel Sales Director, Marketing Representative, Sales Director, Distribution Sales Manager

#### **Observations about Career DNA**

- 1. "Career DNA" is my brand name for the assessment created in 1955 by Dr. John Holland. After assisting students in making good career choices, I discovered the connections among the career decisions choices.. In the 90s, the DOL migrated the <u>Dictionary of Occupational Titles</u> to a website and matched the job titles to Dr. Holland's interests. Soon after, colleges and the military followed with their own connections.
- 2. A decent career match occurs if an individual has two of the three interest areas in any order. If the individual has all three interests in the correct order, he will have a very good career match.
- **3.** Enterprising, investigative and artistic job titles tend to connect to occupations which require a college education.
- **4.** Realistic, social and conventional interests are quite often appear in entry level positions. Over 60% of the population are more suited for careers which begin with R, S or C.
- 5. Most individuals should take two or more Holland Code assessments in order to validate their choices. I always had my students take a least two of the assessments and then, if their letters did not match, I would have them take one more assessment
- 6. XtremeIntern is based upon the Career DNA. Every internships is labeled by its Career DNA.
- 7. Whenever you career counsel a student, you should always know what his/her Career DNA is.

- **8.** This system is probably best for 8<sup>th</sup> graders and older. If I was working with a younger child, I would include the parents in the conversation.
- 9. Matching the Career DNA to Career Cluster results increases the accuracy of the career choice.

#### **HOW TO USE ONET:**

- 1. GO TO http://www.onetonline.org/find/
- 2. Type any job title in the OCCUPATION QUICK SEARCH box in the upper right hand corner of the screen. For example I typed in "nurse."
- 3. A list of related occupations will come up. Pick the job title you want. I chose "registered nurse."
- 4. The registered nurse page pops up. Now look for the "interests" link on the page. It is in blue.

<u>Tasks</u> | <u>Tools & Technology</u> | <u>Knowledge</u> | <u>Skills</u> | <u>Abilities</u> | <u>Work Activities</u> | <u>Work Context</u> | <u>Job Zone</u> | <u>Education</u> | <u>Credentials</u> | <u>Interests</u> | <u>Work Styles</u> | <u>Work Values</u> | <u>Related Occupations</u> | <u>Wages & Employment</u> | <u>Job Openings</u> | <u>Additional Information</u>

- 5. The interest code for nurse is Interest code: **SIC** (helping people, good with details, lots of paper work)
- 6. Go back and check some of the other related job titles
  - a. Nurse Practitioner SIR (Helping people, good with details, lots of hands on picking up and moving)
  - b. Nursing Assistants SCR (Helping people, good with paper work, lots of hands on picking up and moving)
  - c. Medical and Health Services Managers ECS (Decision making, paperwork, helps people)

This is a wonderful activity to do with your students. The students will like to match their Career DNA to job titles. They will see that there are many different jobs in one field and people need different interests.

XtremeIntern is based upon ONET's data.

We will use ONET in Mod 3 for Discovering your Career DNA" and Mod 5 for creating the training plan for the worksite. The key to using ONET with anyone is the ability to interpret the sequence of the letters.

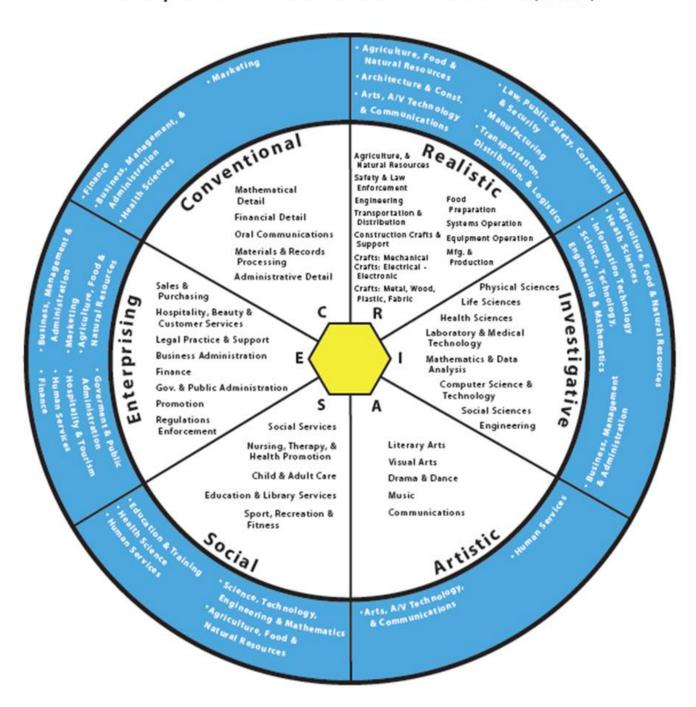
## **MILITARY CAREERS AND HOLLAND CODE**

			I
HOLLAND CODE	ENLISTED PERSON OR OFFICER	IOD CATECODY	JOB TITLE
		JOB CATEGORY	
Artistic	E	Media, Public Affairs	Audiovisual and Broadcast Technicians
Artistic Artistic	E E	Media, Public Affairs	Broadcast Journalists and Newswriters  Craphia Designers and Illustrators
	E	Media, Public Affairs	Graphic Designers and Illustrators
Artistic Artistic	E	Media, Public Affairs	Interpreters and Translators  Musicians
Artistic	E	Media, Public Affairs	
	0	Media, Public Affairs	Photographic Specialists  Audiovisual and Broadcast Directors
Artistic Artistic	0	Media, Public Affairs  Media, Public Affairs	Audiovisual and Broadcast Directors  Music Directors
Artistic	0	Media, Public Affairs  Media, Public Affairs	Public Information Officers
		Administrative	
Conventional	E		Administrative Support Specialists
Conventional	E	Administrative	Finance and Accounting Specialists
Conventional	E	Administrative	Flight Operations Specialists  Legal Specialists and Court Reporters
Conventional  Conventional	E	Administrative Administrative	Preventive Maintenance Analysts
	E		
Conventional	E	Administrative	Sales and Stock Specialists  Madical Record Technicians
Conventional		Health Care	Medical Record Technicians  Overtermenters and Root Operators
Conventional	E	Transportation/Material Handling	Quartermasters and Boat Operators  Wasshausing and Distribution Considers
Conventional		Transportation/Material Handling	Warehousing and Distribution Specialists
Conventional	0	Executive/Administrative/Managerial	<u>Logisticians</u>
Conventional	0	Executive/Administrative/Managerial	Purchasing and Contracting Managers
Conventional	0	Executive/Administrative/Managerial	Store Managers
Conventional	0	Executive/Administrative/Managerial	Supply and Warehousing Managers
Enterprising	0	Executive/Administrative/Managerial	Administrative Officers
Enterprising	0	Executive/Administrative/Managerial	Finance and Accounting Managers
Enterprising	0	Executive/Administrative/Managerial	Health Services Administrators
Enterprising	0	Executive/Administrative/Managerial	International Relations Officers
Enterprising	0	Executive/Administrative/Managerial	Management Analysts and Planners
Enterprising	0	Protective Services	Emergency Management Officers
Enterprising	0	Support Services	Food Service Managers  Communications Faviament Operators
Investigative	E	Engineering, Science, Technical	Communications Equipment Operators
Investigative	E	Engineering, Science, Technical	Computer Systems Specialists
Investigative	E	Engineering, Science, Technical	Environmental Health and Safety Specialists
Investigative	E	Engineering, Science, Technical	Intelligence Specialists  Metagraphysical Specialists
Investigative	E	Engineering, Science, Technical	Meteorological Specialists  Cardinal Meanant and EEC Tachnisians
Investigative	E	Health Care	Cardiopulmonary and EEG Technicians
Investigative	E	Health Care	Dental and Optical Laboratory Technicians
Investigative	Е	Health Care	Dental Specialists

Investigative	Е	Health Care	Medical Care Technicians
Investigative	Е	Health Care	Medical Laboratory Technicians
Investigative	E	Health Care	Medical Service Technicians
Investigative	E	Health Care	Optometric Technicians
Investigative	Е	Health Care	Pharmacy Technicians
Investigative	E	Health Care	Physical and Occupational Therapy Specialists
Investigative	Е	Health Care	Radiology (X-Ray) Technicians
Investigative	Е	Transportation/Material Handling	Air Traffic Controllers
Investigative	Е	Transportation/Material Handling	Flight Engineers
Investigative	0	Engineering, Science, Technical	Aerospace Engineers
Investigative	0	Engineering, Science, Technical	Civil Engineers
Investigative	0	Engineering, Science, Technical	Communications Managers
Investigative	0	Engineering, Science, Technical	Computer Systems Officers
Investigative	0	Engineering, Science, Technical	Electrical and Electronics Engineers
Investigative	0	Engineering, Science, Technical	Environmental Health and Safety Officers
Investigative	0	Engineering, Science, Technical	Industrial Engineers
Investigative	0	Engineering, Science, Technical	Intelligence Officers
Investigative	0	Engineering, Science, Technical	Lawyers and Judges
Investigative	0	Engineering, Science, Technical	Life Scientists
Investigative	0	Engineering, Science, Technical	Marine Engineers
Investigative	0	Engineering, Science, Technical	Nuclear Engineers
Investigative	0	Engineering, Science, Technical	Ordnance Officers
Investigative	0	Engineering, Science, Technical	Physical Scientists
Investigative	0	Engineering, Science, Technical	Space Operations Officers
Investigative	0	Health Care	<u>Dentists</u>
Investigative	0	Health Care	<u>Dietitians</u>
Investigative	0	Health Care	<u>Optometrists</u>
Investigative	0	Health Care	<u>Pharmacists</u>
Investigative	0	Health Care	Physical and Occupational Therapists
Investigative	0	Health Care	Physician Assistants
Investigative	0	Health Care	Physicians and Surgeons
Investigative	0	Health Care	<u>Psychologists</u>
Investigative	0	Health Care	Registered Nurses
Investigative	0	Transportation Management	Air Traffic Control Managers
Investigative	0	Transportation Management	Airplane Navigators
Investigative	0	Transportation Management	Airplane Pilots
Investigative	0	Transportation Management	Helicopter Pilots
Investigative	0	Transportation Management	Ship and Submarine Officers
Investigative	0	Transportation Management	Ship Engineers
Realistic	Е	Construction	Building Electricians
Realistic	E	Construction	Construction Equipment Operators
Realistic	E	Construction	Construction Specialists
Realistic	Е	Construction	Plumbers and Pipe Fitters
Realistic	E	Electronic/Electrical	Avionics Technicians
Realistic	E	Electronic/Electrical	Electrical Products Repairers
Realistic	E	Electronic/Electrical	Electronic Instrument and Equipment Repairers
Realistic	E	Electronic/Electrical	Power Plant Electricians
Realistic	E	Electronic/Electrical	Precision Instrument and Equipment Repairers

Realistic	Е	Electronic/Electrical	Ship Electricians
Realistic	Е	Electronic/Electrical	Weapons Maintenance Technicians
Realistic	Е	Engineering, Science, Technical	Divers
Realistic	Е	Engineering, Science, Technical	Non-Destructive Testers
Realistic	Е	Engineering, Science, Technical	Ordnance Specialists
Realistic	E	Engineering, Science, Technical	Radar and Sonar Operators
Realistic	E	Engineering, Science, Technical	Space Operations Specialists
Realistic	E	Engineering, Science, Technical	Surveying, Mapping, and Drafting Technicians
Realistic	Е	Engineering, Science, Technical	Unmanned Vehicle (UV) Operations Specialists
Realistic	E	Machine Operation Production	Machinists
Realistic	Е	Machine Operation Production	Power Plant Operators
Realistic	E	Machine Operation Production	Printing Specialists
Realistic	Е	Machine Operation Production	Survival Equipment Specialists
Realistic	E	Machine Operation Production	Water and Sewage Treatment Plant Operators
Realistic	Е	Machine Operation Production	Welders and Metal Workers
Realistic	Е	Protective Services	Emergency Management Specialists
Realistic	E	Protective Services	<u>Firefighters</u>
Realistic	E	Protective Services	Law Enforcement and Security Specialists
Realistic	Е	Support Services	Food Service Specialists
Realistic	Е	Transportation/Material Handling	Air Crew Members
Realistic	Е	Transportation/Material Handling	Aircraft Launch and Recovery Specialists
Realistic	Е	Transportation/Material Handling	Cargo Specialists
Realistic	E	Transportation/Material Handling	Petroleum Supply Specialists
Realistic	E	Transportation/Material Handling	Seamen
Realistic	E	Transportation/Material Handling	Transportation Specialists
Realistic	Е	Transportation/Material Handling	Vehicle Drivers
Realistic	Е	Vehicle and Machinery Mechanic	Aircraft Mechanics
Realistic	E	Vehicle and Machinery Mechanic	Automotive and Heavy Equipment Mechanics
Realistic	Е	Vehicle and Machinery Mechanic	Heating and Cooling Mechanics
Realistic	E	Vehicle and Machinery Mechanic	Marine Engine Mechanics
Realistic	E	Vehicle and Machinery Mechanic	Powerhouse Mechanics
Realistic	0	Protective Services	Law Enforcement and Security Officers
Realistic	0	Transportation Management	<u>Transportation Maintenance Managers</u>
Realistic	0	Transportation Management	<u>Transportation Managers</u>
Social	Е	Human Resource Development	Personnel Specialists
Social	E	Human Resource Development	Recruiting Specialists
Social	E	Human Resource Development	Training Specialists and Instructors
Social	E	Support Services	Caseworkers and Counselors
Social	E	Support Services	Religious Program Specialists
Social	0	Health Care	Speech Therapists
Social	0	Human Resource Development	Personnel Managers
Social	0	Human Resource Development	Recruiting Managers
Social	0	Human Resource Development	Teachers and Instructors
Social	0	Human Resource Development	Training and Education Directors
Social	0	Support Services	<u>Chaplains</u>
Social	0	Support Services	Social Workers
J. <b></b> .	_		

## The Career Key™Map¹ of Holland RIASEC Types/Work Groups² and U.S. Department of Education's 16 Career Clusters (in blue)



<sup>&</sup>lt;sup>1</sup> This map is based on a model from the Oklahoma Career Information System. This version does not imply their endorsement.

<sup>2 &</sup>quot;Work Groups" are groups of occupations based on the traits of the workers – interests, aptitudes, temperament, skills and ability. They were originally developed by the U.S. Department of Labor. More information: www.careerkey.org 2010 © Career Key, Inc.

## **CAREER DNA PROFILE**



NAME				
	_			

Instructions:

Steps 1 - 2 Record results from the assessments needed to create your DNA profile. Steps 3 - 10 - Make appropriate career choices based upon the interpretation of your Career DNA.

#1 HOLLAND CODE	#2 PEOPLE/DATA/THINGS
Record your interest areas in order of preference: (Realistic, Investigative, Artistic, Social, Enterprising, Conventional)  1. 2. 3.	Record your work task preference by placing the number of items you checked off in each group below. People(S) Data (I&C) Things (R) Ideas (A)
# 3 Matching Interests to HS Courses Use the list provided or the options at your school/BOCES	#4 Matching Interests to Academic Electives Use the list provided or the choices at your school.
Based upon your Career DNA, identify at least three CAREER AND TECHNICAL EDUCATION courses you should consider taking. The CAREER AND TECHNICAL EDUCATION courses can come from the home academic school and the CTE/ or BOCES schools. You must make all 6 choices.  Home School CTE.  1. 2. 3.  CAREER AND TECHNICAL EDUCATION or BOCES school:  1. 2. 3.	Based upon your Career DNA, identify at least three academic electives you should consider taking. Use the list provided or the options at your school/BOCES. (We will assume the individual will take all the required academic courses required for high school graduation. There is no reason to list those courses.)  Academic Electives:  1. 2. 3.

#5 Matching Interests to HS Clubs Use the list provided or the options at your school/BOCES	#6 Matching Interests to Internships Use the list provided or the options in your community.
HS Clubs/Community Service:	Internships:
1. 2.	1. 2.
3.	3.
#7 Matching Interests to 2 Year College	#8 Matching Interests to 4 Year
Majors  Based upon your Career DNA, identify at least three two-year college majors.	College Majors  Based upon your Career DNA, identify at least three two- year college majors.
2 Year College Majors:	4 Year College Majors:
1. 2.	1. 2.
3.	3.
#9	#10
Military Matches - Enlisted	Military Matches - Officer
Use the materials provided for you.  Three enlisted jobs related to your Career	Use the materials provided for you.  Three officer jobs related to your Career
DNA Holland Code:	DNA Holland Code:
1. 2.	1.
3.	2.
#11 Career CLUSTERS	
Three top career clusters:	
1. 2.	
3.	

## **Internet Sites for Career Information**

9

## Career Clusters Interest Survey

Nar	ne						
Sch	School Date						
box nun	ections: Circle the items in each box that be as you choose. Add up the number of circle obers. Find the corresponding Career Clusters are Clusters you may want to explore.	s in each box. Look to see w	hich three boxes have the	highest			
B0X 1	<ol> <li>Activities that describe what I like to do:</li> <li>Learn how things grow and stay alive.</li> <li>Make the best use of the earth's natural resources.</li> <li>Hunt and/or fish.</li> <li>Protect the environment.</li> <li>Be outdoors in all kinds of weather.</li> <li>Plan, budget, and keep records.</li> <li>Operate machines and keep them in good repair.</li> </ol>	Personal qualities that describe me: 1. Self-reliant 2. Nature lover 3. Physically active 4. Planner 5. Creative problem solver	School subjects that I like:  1. Math 2. Life Sciences 3. Earth Sciences 4. Chemistry 5. Agriculture	Total number circled in Box 1			
B0X 2	Activities that describe what I like to do:  1. Read and follow blueprints and/or instructions.  2. Picture in my mind what a finished product looks like.  3. Work with my hands.  4. Perform work that requires precise results.  5. Solve technical problems.  6. Visit and learn from beautiful, historic, or interesting buildings.  7. Follow logical, step-by-step procedures.	Personal qualities that describe me: 1. Curious 2. Good at following directions 3. Pay attention to detail 4. Good at visualizing possibilities 5. Patient and persistent	School subjects that I like:  1. Math 2. Drafting 3. Physical Sciences 4. Construction Trades 5. Electrical Trades/Heat, Air Conditioning and Refrigeration/ Technology Education	Total number circled in Box 2			

#### Activities that describe what I like to do:

- 1. Use my imagination to communicate new information to others.
- 2. Perform in front of others.
- 3. Read and write.
- 4. Play a musical instrument.
- 5. Perform creative, artistic activities.
- 6. Use video and recording technology.
- 7. Design brochures and posters.

#### Personal qualities that describe me:

- 1. Creative and imaginative
- 2. Good communicator/good vocabulary
- 3. Curious about new technology
- 4. Relate well to feelings and thoughts of others
- 5. Determined/tenacious

### School subjects that I like:

- 1. Art/Graphic design
- 2. Music
- 3. Speech and Drama
- 4. Journalism/Literature
- 5. Audiovisual **Technologies**

Total	
numbe	er
ircled	in
Box 3	;

Source: Adapted from the Guidance Division Survey, Oklahoma Department of Career and Technology Education (2005)

Note: This survey does not make any claims of statistical reliability and has not been normed. It is intended for use as a guidance tool to generate discussion regarding careers and is valid for that purpose.

#### Activities that describe what I like to do: School subjects Total Personal qualities that describe me: that I like: number 1. Perform routine, organized activities but circled in can be flexible. 1. Organized 1. Computer Box 4 2. Work with numbers and detailed 2. Practical and logical Applications/Business information. 3. Patient and Information 3. Be the leader in a group. 4. Make business contact with people. 4. Tactful Technology 2. Accounting 5. Responsible 5. Work with computer programs. 3. Math 6. Create reports and communicate ideas. 4. English 7. Plan my work and follow instructions 5. Economics without close supervision.

	Activities that describe what I like to do:  1. Communicate with different types of	Personal qualities that describe me:	School subjects that I like:	Total number
B0X 5	people.  2. Help others with their homework or to learn new things.  3. Go to school.  4. Direct and plan activities for others.  5. Handle several responsibilities at once.  6. Acquire new information.  7. Help people overcome their challenges.	<ol> <li>Friendly</li> <li>Decision maker</li> <li>Helpful</li> <li>Innovative/Inquisitive</li> <li>Good listener</li> </ol>	<ol> <li>Language Arts</li> <li>Social Studies</li> <li>Math</li> <li>Science</li> <li>Psychology</li> </ol>	circled in Box 5

	Activities that describe what I like to do:  1. Work with numbers.	Personal qualities that describe me:	School subjects that I like:	Total number
80X 6	<ol> <li>Work to meet a deadline.</li> <li>Make predictions based on existing facts.</li> <li>Have a framework of rules by which to operate.</li> <li>Analyze financial information and interpret it to others.</li> <li>Handle money with accuracy and reliability.</li> <li>Take pride in the way I dress and look.</li> </ol>	<ol> <li>Trustworthy</li> <li>Orderly</li> <li>Self-confident</li> <li>Logical</li> <li>Methodical or efficient</li> </ol>	<ol> <li>Accounting</li> <li>Math</li> <li>Economics</li> <li>Banking/Financial Services</li> <li>Business Law</li> </ol>	circled in Box 6

	Activities that describe what I like to do:	Personal qualities	School subjects	Total
	1. Be involved in politics.	that describe me:	that I like:	number
	2. Negotiate, defend, and debate ideas and	1. Good communicator	1. Government	circled in
	topics.	2. Competitive	2. Language Arts	Box 7
	3. Plan activities and work cooperatively with	3. Service-minded	3. History	
X 7	others.	4. Well-organized	4. Math	
ВОХ	4. Work with details.	5. Problem solver	5. Foreign Language	
ш.	5. Perform a variety of duties that may change			
	often.			
	6. Analyze information and interpret it to			
	others.			
	7. Travel and see things that are new to me.			

Activities that describe what I like to do:  1. Work under pressure.  2. Help sick people and animals.  3. Make decisions based on logic and information.  4. Participate in health and science classes.  5. Respond quickly and calmly in emergencies.  6. Work as a member of a team.  7. Follow guidelines precisely and meet strict standards of accuracy.	Personal qualities that describe me: 1. Compassionate and caring 2. Good at following directions 3. Conscientious and careful 4. Patient 5. Good listener	School subjects that I like:  1. Biological Sciences 2. Chemistry 3. Math 4. Occupational Health classes 5. Language Arts	Total number circled in Box 8
Activities that describe what I like to do:  1. Investigate new places and activities. 2. Work with all ages and types of people. 3. Organize activities in which other people enjoy themselves. 4. Have a flexible schedule. 5. Help people make up their minds. 6. Communicate easily, tactfully, and courteously. 7. Learn about other cultures.	Personal qualities that describe me: 1. Tactful 2. Self-motivated 3. Works well with others 4. Outgoing 5. Slow to anger	School subjects that I like:  1. Language Arts/Speech 2. Foreign Language 3. Social Sciences 4. Marketing 5. Food Services	Total number circled in Box 9
Activities that describe what I like to do:  1. Care about people, their needs, and their problems.  2. Participate in community services and/or volunteering.  3. Listen to other people's viewpoints.  4. Help people be at their best.  5. Work with people from preschool age to old age.  6. Think of new ways to do things.  7. Make friends with different kinds of people.	Personal qualities that describe me: 1. Good communicator/good listener 2. Caring 3. Non-materialistic 4. Intuitive and logical 5. Non-judgmental	School subjects that I like:  1. Language Arts 2. Psychology/ Sociology 3. Family and Consumer Sciences 4. Finance 5. Foreign Language	Total number circled in Box 10
Activities that describe what I like to do:  1. Work with computers.  2. Reason clearly and logically to solve complex problems.  3. Use machines, techniques, and processes.  4. Read technical materials and diagrams and solve technical problems.  5. Adapt to change.  6. Play video games and figure out how they work.  7. Concentrate for long periods without being distracted.	Personal qualities that describe me: 1. Logical/analytical thinker 2. See details in the big picture 3. Persistent 4. Good concentration skills 5. Precise and accurate	School subjects that I like:  1. Math 2. Science 3. Computer Tech/ Applications 4. Communications 5. Graphic Design	Total number circled in Box 11
Activities that describe what I like to do:  1. Work under pressure or in the face of danger.  2. Make decisions based on my own observations.  3. Interact with other people.  4. Be in positions of authority.  5. Respect rules and regulations.  6. Debate and win arguments.  7. Observe and analyze people's behavior.	Personal qualities that describe me: 1. Adventurous 2. Dependable 3. Community-minded 4. Decisive 5. Optimistic	School subjects that I like:  1. Language Arts 2. Psychology/Sociology 3. Government/History 4. Law Enforcement 5. First Aid/First Responder	Total number circled in Box 12

#### Activities that describe what I like to do: Personal qualities School subjects Total that describe me: that I like: number 1. Work with my hands and learn that way. circled in 2. Put things together. 1. Practical Math-Geometry Box 13 3. Do routine, organized and accurate work. 2. Observant 2. Chemistry 4. Perform activities that produce tangible 3. Trade and Industry 3. Physically active 4. Step-by-step thinker courses 5. Apply math to work out solutions. 5. Coordinated 4. Physics 6. Use hand and power tools and operate 5. Language Arts equipment/machinery. 7. Visualize objects in three dimensions from flat drawings.

Activities that describe what I like to do:  1. Shop and go to the mall.	Personal qualities that describe me:	School subjects that I like:	Total number
2. Be in charge.	1. Enthusiastic	1. Language Arts	circled in Box 14
3. Make displays and promote ideas.	2. Competitive	2. Math	BOX 14
4. Give presentations and enjoy public speaking.	3. Creative 4. Self-motivated	3. Business Education/ Marketing	
speaking.  5. Persuade people to buy products or to participate in activities.	5. Persuasive	4. Economics 5. Computer Applications	
6. Communicate my ideas to other people.			
7. Take advantage of opportunities to make extra money.			

	Activities that describe what I like to do: 1. Interpret formulas.	Personal qualities that describe me:	School subjects that I like:	Total number
	2. Find the answers to questions.	1. Detail-oriented	1. Math	circled in
	3. Work in a laboratory.	2. Inquisitive	2. Science	Box 15
15	4. Figure out how things work and investigate	3. Objective	3. Drafting/Computer-	
×	new things.	4. Methodical	Aided Drafting	
ВОХ	5. Explore new technology.	5. Mechanically inclined	4. Electronics/Computer	
	6. Experiment to find the best way to do	_	Networking	
	something.		5. Technical Classes/	
	7. Pay attention to details and help things be		Technology Education	
	precise.			
		I	I	I

Activities that describe what I like to do:  1. Travel.  2. See well and have quick reflexes.  3. Solve mechanical problems.  4. Design efficient processes.  5. Anticipate needs and prepare to meet them.  6. Drive or ride.  7. Move things from one place to another.
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**Disclaimer:** Your interests may change over time. These survey results are intended to assist you with informal career exploration. Consider more formal assessments and other resources or services to help you plan your career. This survey does not make any claims of statistical reliability.



## The Sixteen Career Clusters

1 Sriculture, Food & Natural Resources	The production, processing, marketing, distribution, financing, and development of agricultural commodities and resources including food, fiber, wood products, natural resources, horticulture, and other plant and animal products/resources.
tchitecture & Construction	Careers in designing, planning, managing, building, and maintaining the built environment.
3 A/V Technology Communications	Designing, producing, exhibiting, performing, writing, and publishing multimedia content including visual and performing arts and design, journalism, and entertainment services.
4 Siness Management & Administration	Business Management and Administration careers encompass planning, organizing, directing and evaluating business functions essential to efficient and productive business operations. Business Management and Administration career opportunities are available in every sector of the economy.
5 A. A. Training	Planning, managing, and providing education and training services, and related learning support services.
6 inance	Planning, services for financial and investment planning, banking, insurance, and business financial management.
7 overnment & Public Administration	Executing governmental functions to include governance; national security; foreign service; planning; revenue and taxation; regulation; and management and administration at the local, state, and federal levels.
8 ealth Science	Planning, managing, and providing therapeutic services, diagnostic services, health informatics, support services, and biotechnology research and development.
9 Ospitality & Tourism	Hospitality and Tourism encompasses the management, marketing and operations of restaurants and other food services, lodging, attractions and recreation events, and travel-related services.

## Career Clusters cont.

10	Silluman Services	Preparing individuals for employment in career pathways that relate to families and human needs.
11	nformation Technology	Building linkages in IT occupations framework for entry-level, technical, and professional careers related to the design, development, support and management of hardware, software, multimedia, and systems integration services.
12	aw, Public Safety, Corrections & Security	Planning, managing, and providing legal, public safety, protective services and homeland security, including professional and technical support services.
13	anufacturing	Planning, managing and performing the processing of materials into intermediate or final products and related professional and technical support activities such as production planning and control, maintenance, and manufacturing/process engineering.
14	arketing	Planning, managing, and performing marketing activities to reach organizational objectives.
15	Science, Technology, Engineering & Mathematics	Planning, managing, and providing scientific research and professional and technical services (e.g., physical science, social science, engineering), including laboratory and testing services, and research and development services.
16	ransportation, Distribution & Logistics	Planning, mangagement, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and technical support services such as transportation infrastructure planning and management, logistics services, mobile equipment, and facility maintenance.

My top three Career Clusters of interest are:

1.	
2.	
3	

For more information, check with a career counselor at your high school, career technical center, higher education institution, or one-stop career center.